

3CX

NFON vs 3CX

Everything You Need to Know

1

What's the Offer?



NFON offers a complete hosted, cloud based PBX. Users pay a per user per month fee for the system, which includes a call plan and hosting.

2

Let's compare costs.

We compared NFON's Premium Package to the 3CX Pro Edition for 100 Users.

	N F O N	3CX
Hosted License	€880	€108
SIP Trunks	Included	€235
Total Month Price	€880	€343

Choose 3CX and save €3,000 a year instantly.  
You'll even get more bang for your buck

3

What's that? I need Add ons too?

To have the same functionality as the 3CX PRO, you need the following NFON add-ons, ON TOP of your monthly license.

	N F O N	3CX
Soft Client for Windows	Add On	Included
NCTI Client for Windows	Add On	Included
CRM Client	Add On	Included
Fax	Add On	Included
Contact Centre	Add On	Included
Hospitality	Add On	Included
Recording & Archiving	Add On	Included
Receptionist Control	Add on	Included

3

We almost forgot! There are setup charges too:

NFON charges you to activate your new system. With 3CX you can set up in an instant, with no one off fees.

	N F O N	3CX
Activation Fee	€35 per ex	No charge
CTI Client Activation	€299	No charge
Activation of Operator Workstation	€99	No charge
Admin Changes *per change	€15	No charge
Total Setup x 100 users	€748	€0

Need to know info:

Who is NFON's target audience?

NFON focuses on geared converting 'traditional' or 'legacy' phone system users to a PBX system. Their website rarely mentions how they compare to other hosted providers.

Ask your customers: Can they compete with the pace of innovation?

What are their strengths and weaknesses?

Strengths: One stop shop, quick deployment, simple to set up.

Weaknesses: Cost, additional functionality is extra and steep setup cost.

Is support available?

NFON Support is available to end users for a per minute fee. 3CX Support is available via partners or for €75 per case.

The bottom line? NFON is missing key communications features and is full of hidden costs.

Choose 3CX for functionality & transparency.

More questions? [Contact your 3CX Channel Manager](#)